



BUSINESS DEVELOPMENT



A AFTERLAB

PT.AFTERLAB PERSISTEN KREASI INDONESIA

WWW.AFTERLAB.ID

Requirements :

- Have a Min. 1+ years of working experience in the same or related role.
- Understand and be able to do market research.
- Have expertise in finding new customer opportunities and maintaining relationships between customers or clients.
- Able to compile and present the company's business development plan.
- Understand the company's products, competitors, and business position in the market.



A AFTERLAB

PT. AFTERLAB. PERSISTEN. KREASI. INDONESIA.

WWW.AFTERLAB.ID

Responsibilities :

- Develop a growth strategy focused both on financial gain and customer satisfaction.
- Conduct research to identify new markets and customer needs.
- Arrange business meetings with prospective clients.
- Promote the company's products/services addressing or predicting clients' objectives.
- Provide trustworthy feedback and after-sales support.
- Build long-term relationships with new and existing customers.

Please send your CV and Portfolio to careers@afterlab.id



A AFTERLAB

PT. AFTERLAB PERSISTEN KREASI INDONESIA

WWW.AFTERLAB.ID